

*This pricing supplement, together with the short form base shelf prospectus dated November 30, 2018 (the “Prospectus”) to which it relates, as amended or supplemented, and each document incorporated by reference into the Prospectus constitutes a public offering of these securities only in those jurisdictions where they may be lawfully offered for sale and therein only by persons permitted to offer and sell such securities. No securities regulatory authority has expressed an opinion about these securities and it is an offence to claim otherwise. This pricing supplement does not qualify the distribution of securities outside the provinces of Canada.*

*The medium-term notes to be issued hereunder have not been, and will not be, registered under the United States Securities Act of 1933, as amended (the “U.S. Securities Act”) or any state securities laws and may not be offered, sold or delivered within the United States of America or to U.S. persons unless registered under the U.S. Securities Act and applicable state securities laws or an exemption from such registration is available.*

*Terms used in this pricing supplement and not defined herein have the meanings given to such terms in the Prospectus, the amended and restated master trust indenture dated as of July 20, 1999 and effective as of May 5, 1999, as amended (the “Principal Indenture”), or the forty-second supplemental indenture dated as of November 30, 2018 to the Principal Indenture, as the context requires.*

**PRICING SUPPLEMENT NO. 3 DATED MARCH 4, 2020**  
(to the short form base shelf prospectus dated November 30, 2018)

**407 INTERNATIONAL INC.**

**SERIES 20-A1 SENIOR MEDIUM-TERM NOTES**  
(secured)

CUSIP NO. 35085ZBV7  
ISIN CA35085ZBV72

SERIES:	Series 20-A1 Senior Medium-Term Notes (the “ <b>Series 20-A1 Notes</b> ”)
PRIORITY:	Senior Bonds
PRINCIPAL AMOUNT: \$700,000,000	DENOMINATIONS (if other than Cdn. dollars or Cdn. dollar denominations of Cdn. \$1,000): N/A
ISSUE PRICE: \$99.859 per \$100 principal amount	
AGENTS’ COMPENSATION: \$0.50 per \$100 principal amount	<b>AGENT RELATIONSHIPS: The Company (as defined below) may be considered a “connected issuer” of RBC Dominion Securities Inc. (“RBCDS”), BMO Nesbitt Burns Inc. (“BMONB”), CIBC World Markets Inc. (“CIBCWM”) and Scotia Capital Inc. (“SCI”). As of March 4, 2020, the Canadian chartered bank affiliates of each of RBCDS, BMONB, CIBCWM and SCI have advanced, in the aggregate, \$135,000,000 to the Company pursuant to senior secured revolving credit facilities (the “Revolving Credit Facilities”) that are each secured by senior pledge bonds of the Company issued pursuant to the Principal Indenture, as supplemented, as described in further detail below under “Use of Proceeds”.</b>

NET PROCEEDS TO 407 INTERNATIONAL  
INC. (the “**Company**”): \$695,513,000

SPECIFIED CURRENCY:  
Canadian Dollars  
 Yes  
 No  
Foreign Currency:  
Exchange Rate Agent:

ANNOUNCEMENT DATE: March 4, 2020

ORIGINAL ISSUE DATE: March 6, 2020

STATED MATURITY: March 7, 2050

INTEREST RATE: 2.84% per annum

OFFERING YIELD: 2.847% per annum

INTEREST PAYMENT DATE(S):  
Equal (except for the first interest payment) semi-annual payments in arrears on March 7 and September 7 in each year, commencing September 7, 2020 (or if such day is not a Business Day in Toronto, on the next following Business Day in Toronto). The first interest payment will include accrued and unpaid interest for the period from, and including, the Original Issue Date to, but excluding, the first interest payment date.

PAYMENT OF PRINCIPAL AND ANY  
PREMIUM AND INTEREST:  
 Canadian Dollars  
 Specified Currency

DAY COUNT CONVENTION:  
 30/360 for the period  
from \_\_\_\_\_ to \_\_\_\_\_  
 Actual/360 for the period  
from \_\_\_\_\_ to \_\_\_\_\_  
 Actual/365 for payments other than on an  
interest payment date  
 Actual/365 for payments on September 7, 2020  
 Other – Equal semi-annual payments, except  
for the first interest payment on September 7, 2020,  
which will be in an amount equal to \$1.427780822  
per \$100 principal amount

OTHER PROVISIONS: See below

ADDENDUM ATTACHED:  
 Yes  
 No

REDEMPTION: See “Redemption” below

RATINGS: The Series 20-A1 Notes have been assigned a credit rating of “A” by each of S&P Global Ratings and DBRS Limited

AGENTS: RBC Dominion Securities Inc., BMO Nesbitt Burns Inc., CIBC World Markets Inc., Scotia Capital Inc., Casgrain & Company Limited, National Bank Financial Inc. and TD Securities Inc.

FORM:                    ( ) Fully Registered  
                             (●) Book Entry Only

METHOD OF DISTRIBUTION:  
(●) Agency  
( ) Principal for Resale  
( ) Direct

### **Redemption**

Prior to September 7, 2049 (the “**Par Call Date**”), the Series 20-A1 Notes may be redeemed, in whole or in part, at the option of the Company at any time, upon not less than 30 days’ and not more than 60 days’ notice to the holders of the Series 20-A1 Notes to be redeemed, and upon deposit of the redemption price plus any accrued interest to, but excluding, the redemption date with the Trustee or CDS Clearing and Depository Services Inc., on the redemption date. The redemption price is calculated as the greater of: (i) the face amount of the Series 20-A1 Notes to be redeemed; and (ii) that price which will provide a yield to the Par Call Date equal to the average of the yields to maturity calculated by two investment dealers, selected by the Company, on the business day preceding the day on which the notice of redemption is given, of a Government of Canada bond with a term to maturity that is similar to the remaining term of the Series 20-A1 Notes to the Par Call Date (calculated from the redemption date) plus 0.40%.

If less than all of the Series 20-A1 Notes are to be redeemed, the Series 20-A1 Notes to be redeemed shall be redeemed on a *pro rata* basis based on the principal amount of the Series 20-A1 Notes held by each holder.

On or after the Par Call Date (six months prior to the maturity date of the Series 20-A1 Notes), the Series 20-A1 Notes will be redeemable, in whole or in part, at the option of the Company at any time, at par, plus accrued interest to, but excluding, the redemption date.

### **Series Reserve Account**

The Series Reserve Account in the Debt Service Reserve Fund (as both terms are defined in the Principal Indenture) for the Series 20-A1 Notes will be an amount equal to one year of Annual Debt Service for the Series 20-A1 Notes, being \$34,823,724.09, which will be pre-funded from the net proceeds of the sale of the Series 20-A1 Notes.

### **Restrictions on Distributions from General Fund**

So long as the Series 20-A1 Notes are outstanding, the Company is prohibited from making any payments from monies in the General Fund which would otherwise be available to make payments on account of Subordinated Debt or distributions to shareholders of the Company, unless the Company delivers to the Trustee the following certificates:

- (i) a certificate from the Consultant certifying that estimated Net Revenues, on the basis of reasonable and prudent projections, assumptions and hypotheses, for the next 12 calendar months will be at least equal to 135% of the Annual Senior Debt Service for such 12-month period;
- (ii) an Officers’ Certificate certifying that Net Revenues for the 12 calendar months most recently ended were at least equal to 135% of the Annual Senior Debt Service for such 12-month period; and
- (iii) an Officers’ Certificate certifying that the Company is in compliance with the financial tests set forth in section 9.4 of the Principal Indenture.

### Use of Proceeds

As of March 4, 2020, an aggregate of \$135,000,000 had been drawn by the Company under the Revolving Credit Facilities. The funds borrowed by the Company under the Revolving Credit Facilities were used to fund operating and capital expenditures, interest payments and for general corporate purposes. The Company is currently in compliance with the terms and conditions of the Revolving Credit Facilities and no breach thereof has been waived by any of the lenders thereunder. Each Revolving Credit Facility is secured by a senior pledge bond of the Company issued pursuant to the Principal Indenture, as supplemented. There has been no material change in the financial position of the Company nor in the value of the security pledged by the Company under the Revolving Credit Facilities since the establishment of such facilities.

The net proceeds from the sale of the Series 20-A1 Notes will be \$695,513,000, after deducting the agents' compensation in the amount of \$3,500,000. These proceeds will be used (i) to repay \$135,000,000 owing by the Company to the Canadian chartered bank affiliates of each of RBCDS, BMONB, CIBCWM and SCI under the Revolving Credit Facilities, (ii) to fund the \$34,823,724.09 being deposited into the Series Reserve Account in the Debt Service Reserve Fund as described above under "Series Reserve Account", and (iii) for general corporate purposes. A minimum offering amount of \$169,823,724.09 will be required in order for the Company to (i) repay \$135,000,000 owing by the Company under the Revolving Credit Facilities and (ii) fund the \$34,823,724.09 being deposited into the Series Reserve Account in the Debt Service Reserve Fund.

The decision to distribute the Series 20-A1 Notes and the determination of the terms of this offering were made through negotiations between the Company and the Agents set out herein. The Canadian chartered bank affiliates of RBCDS, BMONB, CIBCWM and SCI, who are lenders under the Revolving Credit Facilities, played no role in such decision or determination.

### Recent Developments

On February 21, 2020, Francisco Clemente resigned as a director of the Company and Pedro Losada was appointed as a director of the Company.

### Documents Incorporated by Reference

The following documents which have been filed by the Company with the various securities commissions or similar authorities in Canada, are specifically incorporated by reference in and form an integral part of the Prospectus (as amended or supplemented):

- (i) the Annual Information Form of the Company dated February 19, 2020;
- (ii) the Audited Consolidated Financial Statements of the Company as at and for the years ended December 31, 2019 and 2018, together with the notes thereto and the independent auditor's report thereon dated February 19, 2020;
- (iii) Management's Discussion and Analysis as at and for the year ended December 31, 2019;
- (iv) the indicative template version of the senior secured fixed rate notes term sheet dated as at March 4, 2020, filed on SEDAR in connection with this offering (the "**Indicative Marketing Materials**"); and

- (v) the final template version of the senior secured fixed rate notes term sheet dated as at March 4, 2020, filed on SEDAR in connection with this offering (together with the Indicative Marketing Materials, the “**Marketing Materials**”).

### **Marketing Materials**

The Marketing Materials are not part of this pricing supplement to the extent that the contents of the Marketing Materials have been modified or superseded by a statement contained in this pricing supplement.